

ABU DHABI HOTEL PERFORMANCE REPORT

FEBRUARY 2023

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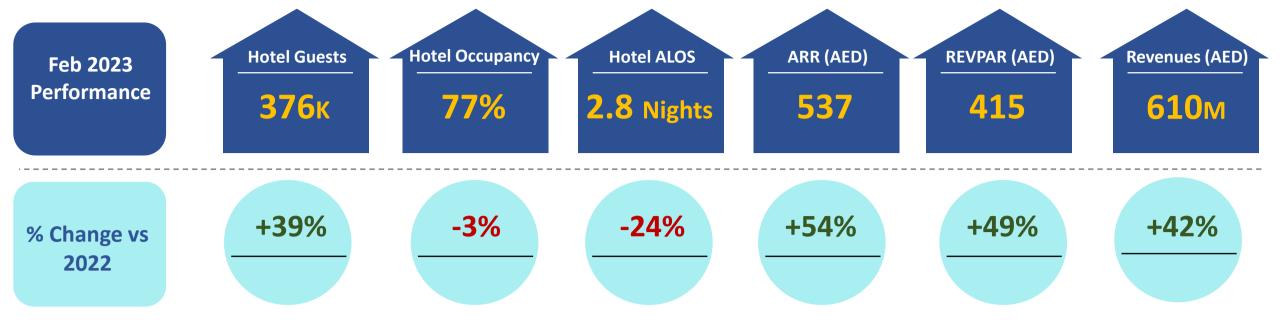


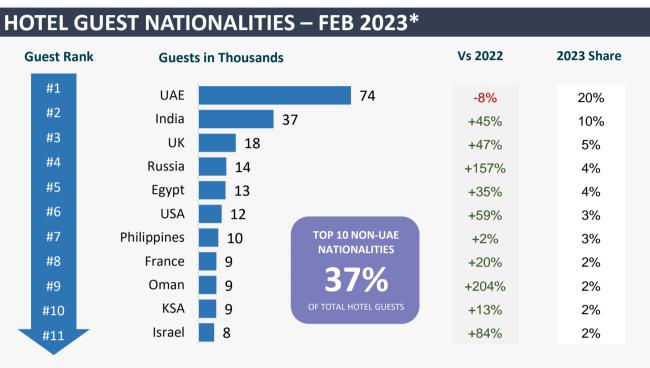
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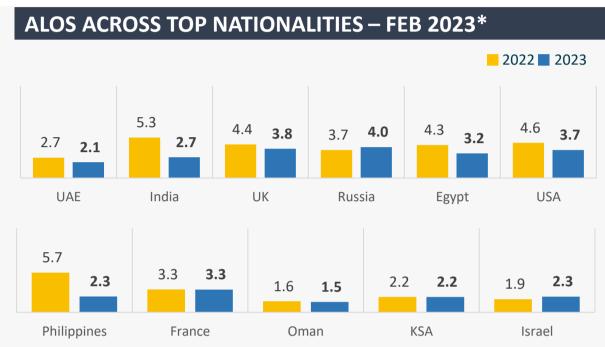
FEBRUARY 2023



OVERALL PERFORMANCE – FEB 2023







Notes: * Excludes Unspecified nationalities, which represents upto 6% of total guest volumes in Feb 2023 & 2022

PERFORMANCE BY REGIONS – FEB 2023

FEB 2023	ABU DHABI		Al	. AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	336	+40%	28	+27%	12	+37%	
Occupancy	80%	-2%	68%	-8%	49%	-21%	
ALOS (Nights)	2.9	-24%	2.0	-28%	2.4	-36%	
Total Rev(M AED)	566	+47%	20	-4%	24	+3%	
ARR (AED)	546	+57%	292	+6%	718	+36%	
REVPAR (AED)	435	+54%	199	-3%	350	+8%	

Notes: Guest & revenue values are rounded off to their nearest value

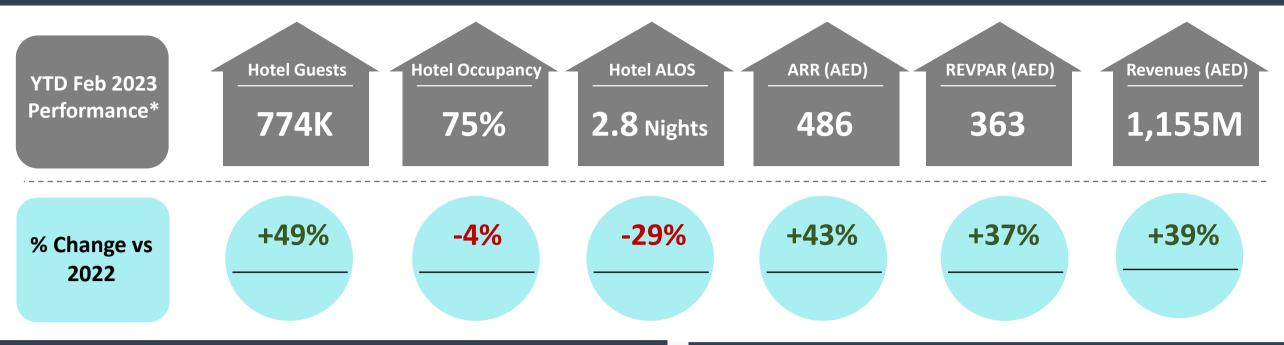
PERFORMANCE BY STAR-RATINGS – FEB 2023

FEB 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	168	+39%	114	+44%	59	+43%	36	+21%
Occupancy	72%	-1%	84%	-4%	77%	-6%	84%	-5%
ALOS (Nights)	2.9	-19%	2.3	-29%	2.1	-27%	5.1	-21%
Total Rev(M AED)	435	+49%	93	+36%	36	+30%	46	+9%
ARR (AED)	800	+62%	349	+54%	285	+43%	336	+16%
REVPAR (AED)	577	+61%	292	+48%	219	+34%	282	+10%

Notes: Guest & revenue values are rounded off to their nearest value

YTD FEB 2023 PERFORMANCE

OVERALL PERFORMANCE – YTD FEB 2023



HOTEL GUEST NATIONALITIES – YTD FEB 2023* Guest Rank Guests in Thousands Vs 2022 **2023 Share** UAE 157 20% #1 -0.3% 79 10% India +61% #2 36 #3 UK +69% 5% Russia 30 +177% 4% #4 27 3% #5 Egpyt +40% USA 23 3% +71% #6 Philippines 22 3% +12% TOP 10 NON-UAE NATIONALITIES 18 #8 Israel +227% 2% KSA 17 2% #9 +15% Oman 16 2% #10 +172% #11 Pakistan 16 2% +20%

ALOS ACROSS TOP NATIONALTIES – YTD FEB 2023 2022 2023 5.7 4.8 4.6 4.5 4.1 **4.2** 3.6 3.2 2.8 2.7 2.1 UAE UK India Russia USA Egypt 6.1 4.8 2.3 2.2 2.2 2.3 2.2 1.9 1.7 1.5 **Philippines** KSA Pakistan

Notes: * Excludes Unspecified nationalities, which represents upto 5% of total guest volumes in YTD Feb 2023 & 2022

PERFORMANCE BY REGIONS –YTD FEB 2023

YTD FEB 2023	ABU DHABI		A	L AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	696	+52%	56	+28%	22	+25%	
Occupancy	77%	-3%	63%	-15%	44%	-26%	
ALOS (Nights)	2.9	-29%	2.0	-33%	2.5	-34%	
Total Rev(M AED)	1,064	+42%	39	-7%	52	+21%	
ARR (AED)	489	+45%	282	+5%	785	+51%	
REVPAR (AED)	377	+40%	178	-10%	349	+11%	
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Guest & revenue values are rounded off to their nearest value

PERFORMANCE BY STAR-RATINGS -YTD FEB 2023

YTD FEB 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	343	+52%	238	+52%	120	+54%	74	+25%
Occupancy	70%	+1%	79%	-8%	71%	-15%	83%	-4%
ALOS (Nights)	2.9	-24%	2.2	-33%	2.0	-38%	5.2	-22%
Total Rev(M AED)	828	+51%	170	+22%	64	+9%	93	+8%
ARR (AED)	717	+49%	304	+37%	252	+33%	325	+13%
REVPAR (AED)	505	+50%	242	+26%	179	+12%	270	+9%

Guest & revenue values are rounded off to their nearest value